



Issue 3  
February 2005

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**Acquisitions**

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Marketing**

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THE QUEEN'S AWARDS  
FOR ENTERPRISE



**Welcome**

The February 2005 issue of *News Update* provides the latest news for Chelton Defence News.

**Chelton acquire WA Systems Ltd. (WASL)**

Chelton Defence Communications Ltd. (CDC) has acquired 100% of the shares in WA Systems Ltd.

WASL will now trade as a division of CDC and continue to operate from its existing facility in Exeter. Ted Fullick (Technical Director, WASL) will lead the Exeter based team and join the CDC senior management team reporting to the Managing Director, Steve Collier

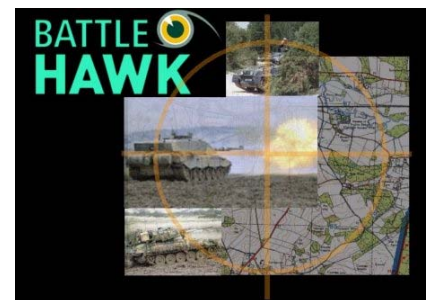
WASL has a history of systems development and integration in the defence and aerospace domain. This systems capability has been enhanced by development work in the railway signalling, IT and broadcast industries.



Today, WASL specialise in software and hardware Battle Management Systems for Soldier, Vehicle and Naval platforms

providing design solutions focused in the area of tactical information management, plus software aids for systems engineering and project support.

The acquisition of WASL enables the group to operate within a focused aerospace and defence company allowing access to a larger pool of Engineering and Programme Management resources. CDC's dedicated manufacturing facility and its' associated infrastructure provides the necessary infrastructure to support larger procurement projects.



The integration of WASL into CDC provides complimentary opportunities to access each others Customer bases and further enhance each others product ranges.

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## BATTLEHAWK

The BATTLEHAWK range of Battlefield Management Systems has been developed to meet the demanding requirements for land mobile tactical data terminals and processing units. The latest developments are being used on the UK MoD FIST (Future Infantry Soldier Technology) programme and provides a next generation situational awareness capability for individual users. The close integration of on-board sensors such as GPS and biological monitoring systems enables the user to focus on the operational tasks.

## WAVEHAWK

The WAVEHAWK range of tactical information systems has been selected by major ship builders and navies to meet their demanding requirements for state-of-the-art solutions for the management and display of tactical information.

## Sales and Marketing Team

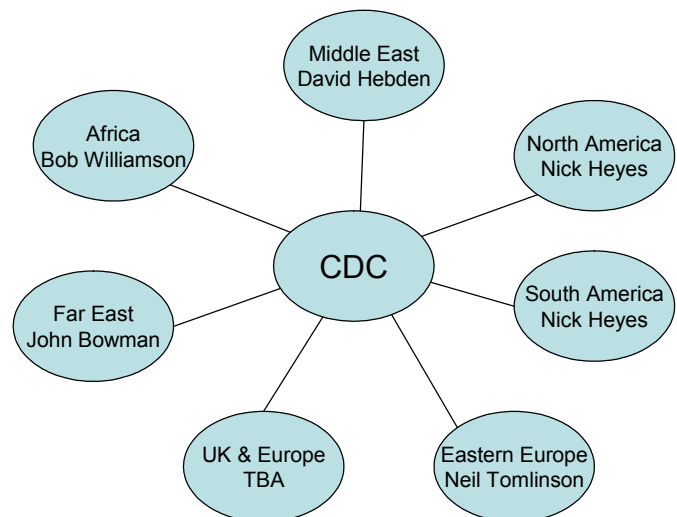
The Sales & Marketing team has been expanding Globally under Sales & Marketing Director, David Hebden, with an International Sales Manager as the focal point for customer contact in each region:

## Rapid Deployment Vehicle (RDV) European Tour- Update

Presentations, demonstrations and trials of the Land Rover RDV equipped with Chelton's digital ROVIS/LV2 modular wireless system have so far been completed in Czech Rep. Slovak Rep. Slovenia, Hungary, Austria & Poland.

Over the next two months the RDV will be destined for exposure in Romania, Sweden and Norway. It will also be on show at IDET 2005 in Brno, Czech Rep. Over the period 3rd - 5th May.

Regional Sales Team



## Exhibitions and Conferences – *Chelton will be present at the following exhibitions over the coming months*

IDEX	Abu Dhabi, UAE, 12th – 17th February
AUSA	Fort Lauderdale, Florida, 15th – 18th February
IDET	Czech Republic, 3 <sup>rd</sup> – 5 <sup>th</sup> May